

Detailed Profile

Name: R. Gopalakrishnan [Gopal]

Age: 70 years [Date of Birth: 25 December 1945]

Professional: Retired as Director, Tata Sons Limited which is the holding company of the Tata Group, India's leading business house. Prior to joining TATA, Gopal was the Vice Chairman, Hindustan Lever Ltd. [the Unilever subsidiary in India].

Academic: B.Sc. [Hons.] in Physics from Calcutta University
B.Tech. [Hons.] from IIT, Kharagpur
Advanced Management Programme, Harvard Business School.

CAREER POSITIONS:

September 1998- Dec 2015 **Director**, Tata Sons Limited, Mumbai.

March 1997 – August 1998 **Vice Chairman**, Hindustan Lever Ltd. [HLL].

January 1995 – March '97 **Managing Director**, Brooke Bond Lipton India [the Unilever Foods subsidiary, which was merged into HLL in March 1997].

January 1991 – January 1995 **Chairman**, Unilever Arabia, Jeddah. A rewarding expatriate posting in the Middle East.

January 1985 – January 1991 **Executive Director** – Exports, HLL. Travelled widely all over the world during this period.

July 1967 – January 1985 Various positions in HLL's Marketing function after joining Hindustan Lever as a trainee in the Information Technology Department in 1967.

RESPONSIBILITIES:

Executive Director, Tata Sons – member of the Tata Group Corporate Centre. Also serve as a director of several Tata companies, as mentioned at the end of this paper.

Vice Chairman, HLL – responsible for the seven Foods Divisions – Tea, Coffee, Oils/Fats, Dairy, Ice Cream, Fruit/Vegetable products, Animal Feeds. This portfolio made it India's largest Foods. These businesses were within Brooke Bond Lipton until March 1997 when the company merged into HLL.

Chairman, Unilever Arabia – responsible for Unilever's consumer goods businesses in six GCC States of Arabia with residence in Jeddah. Business covered Home and Personal Care, Foods and Beverages with sales of US\$ 350

million. Territory covered Saudi Arabia, Kuwait, Bahrain, Qatar, UAE and Oman.

PROFESSIONAL INVOLVEMENTS:

- ✓ As a member of the TATA Group Corporate Centre he was deeply engaged in the restructuring and renewal of the prestigious Tata Group.
- ✓ Deeply involved since the mid 1990's with the shaping of HLL, India's largest FMCG Company through mergers, acquisitions and re-organisations.
- ✓ Worked on the re-organisation of Unilever's interests in the Arabian Peninsula from 1991 to 1995 by merging three components into a strong local company. Led a multinational team of managers [15 nationalities].
- ✓ Led export development in overseas markets as Vice President in HLL. Travelled and experienced in OECD countries, the Arab World and the erstwhile Soviet Union.

PUBLIC SERVICE ENGAGEMENT:

- ✓ 1985: Member, Eighth Plan Working Group, Ganguly Committee on India's exports
- ✓ 1996: Chairman, CII National Committee on Food and Agriculture. Prepared report of CII + McKinsey, for Government called FAIDA (Food and Agriculture Integrated Development Action Plan)
- ✓ 2001: Member, Rakesh Mohan Committee on Indian Railways
- ✓ 2003: Chairman, CII National Committee on Power. Prepared a report of CII + McKinsey for Government called IDEAS (Increasing and Developing Electricity Availability and Supply)
- ✓ 2003: Member, Deepak Parekh Committee on Restructuring SEBs, appointed by Government of India
- ✓ 2006: Member, Rangarajan Committee on Financial Inclusion appointed by Government of India
- ✓ 2007: Member, National Knowledge Commission Working Group on Management education.
- ✓ 2009: Member, YK Alagh Committee on "Increasing Pulses Production"
- ✓ 2010: Mr R Gopalakrishnan, Co-Chairman, CII Expert Group on Monsoon
- ✓ 2010: Member, National Innovation Council (NInC) under the Chairmanship of Mr. Sam Pitroda, Adviser to the PM.

OTHER ACHEIVEMENTS:

- ✓ 2002: BMA Management Man of the year
- ✓ 2004: President, All India Management Association

- ✓ 2005: Distinguished Alumnus Award , IIT Kharagpur

DIRECTORSHIPS:

<i>Name of the company</i>	<i>Nature of interest</i>	<i>Type of Company</i>
Tata Sons Ltd	Director	Public
Tata Chemicals Ltd	Vice Chairman	Public
Tata Power Company Ltd	Director	Public
Rallis India Ltd	Chairman	Public
Tata AutoComp Systems Ltd	Chairman	Public
Tata Technologies Ltd	Director	Public
Akzo Nobel India Ltd	Director	Public
Castrol India Ltd	Director	Public
Advinus Therapeutics Ltd	Chairman	Public
Metahelix Life Sciences Ltd	Chairman	Public
ABP Pvt Ltd	Chairman	Private

Other (previous) Directorships: Tata Motors Limited, Tata Teleservices Ltd, Tata Honeywell Ltd, Sheba Properties Ltd, Tata Teleservices (Maharashtra) Ltd.

EDUCATION ACTIVITIES:

2006-2011: Member, IIM-C Board of Governors, Kolkata

2006-2015: Chairman, Goa Institute of Management

2006 onwards: Cathedral and John Connon School, Mumbai

BOOKS:

- ✓ "The Case of the Bonsai Manager", Penguin India, 2007
- ✓ "When the Penny Drops: learning what is not taught", Penguin India, 2010
- ✓ "What the CEO really wants from you: the 4 As", Harper Collins, 2012
- ✓ "A comma in a sentence", Rupa Publications, 2013
- ✓ "Six Lenses: vignettes of success, career and relationships", Rupa Publications, 2015

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